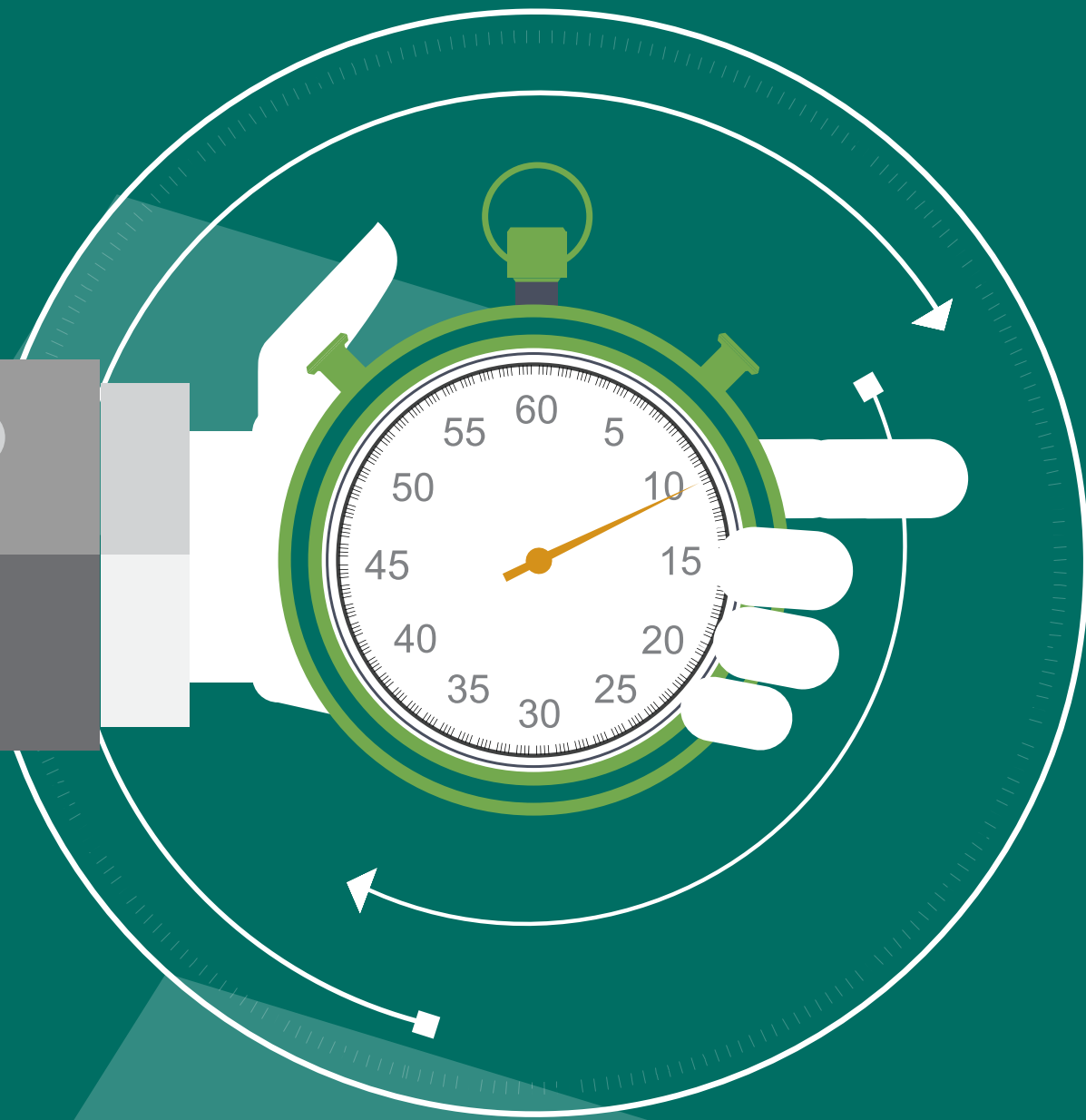


# The 5 minute expert...

## Spectralink DECT & Wi-Fi Solutions



spectralink   
solving every day

**Westcon**  
Delivering Results Together  
powered by WestconGroup



# Spectralink DECT & Wi-Fi Solutions

Spectralink is a global leader in wireless telephony solutions for the workplace. Workers can roam freely throughout the workplace without sacrificing voice clarity and data coverage, resulting in improved and more efficient communications.

## Position Spectralink if the customer...

- ✓ Requires highly durable wireless handsets that offer all the functionality of a desk phone
- ✓ Needs to enable workers to communicate securely with contacts on-site and off-site
- ✓ Needs to improve customer service levels
- ✓ Is looking for wireless handsets that include a flexible thin client capable of supporting business applications
- ✓ Makes safety a priority, especially for mobile workers working in healthcare or manufacturing, as well as workers in high risk retail environments where cash handling is commonplace
- ✓ Requires a scalable wireless voice architecture
- ✓ Needs a mobility solution which can integrate easily with on-premise applications



"The solution was quick and easy to deploy with rapid user uptake."  
— Alessandro Dellavedova, IT Manager  
Department of Experimental Oncology  
Campus IFOM-IEO



# Benefits of using Spectralink



## Improved mobility

In turn helps improve productivity, communication responsiveness and efficiency for mobile workers



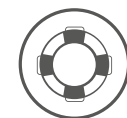
## Customised

Mix industry-customised wireless handsets to meet the individual need of each employee



## Tested and qualified

Full integration with Avaya, Cisco and Microsoft Skype for Business UC&C platforms



## Increased staff safety

Spectralink SAFE enables workers to quickly summon help via a panic button, tear-off string or event notification



## Direct interoperability

Eliminates the need for an additional gateway required by competitive solutions to reduce complexity and cost



## Increased ROI

Reduce administration costs, reduce downtime and increase productivity



## Streamlined administration

By enabling the IT department to centrally administer, modify and control the entire solution



## User-friendly

Spectralink PIVOT handsets are based on the popular Android OS, so that users are instantly familiar with the interface



## Exceptional voice quality

No background noise, echo or interruptions - be heard in any environment



## Desk-phone functionality

Without switch upgrades or other costly add-ons



## Flexible

Integrates with existing VoIP networks and legacy PBX systems

Solutions partners

**AVAYA**



**Skype for Business**

# Spectralink wireless solutions are ideal for:

## Healthcare

Hospital and clinic staff can respond more quickly to patient needs and emergencies by being contactable from anywhere in the facility. Spectralink wireless solutions can integrate with Real Time Location Systems (RTLS), telemetry and patient monitoring systems.



Nurses spend approximately 1 hour per day traveling to a fixed phone.



Clerical staff spend about 1.5hrs a day locating nurses.

[Find out more on Spectralink's website](#)

## Retail

Brick-and-mortar store managers and staff can remain contactable whilst advising customers. This enables them to respond more quickly to in-store incidents, in turn increasing customer satisfaction.



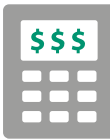
Retail managers spend ~75% of their time on the sales floor.

[Find out more on Spectralink's website](#)



## Manufacturing

Paging delays are eliminated and workers have direct access to production monitoring systems: operations are improved and problems are resolved faster.



Incremental reductions in systems downtime can equate to savings measured in the millions.

[Find out more on Spectralink's website](#)

## And also for:



Hospitality



General office

Spectralink wireless handsets enable direct communication between workers and external parties who are frequently away from their desk.

# Choosing between DECT or Wifi solutions:



DECT?

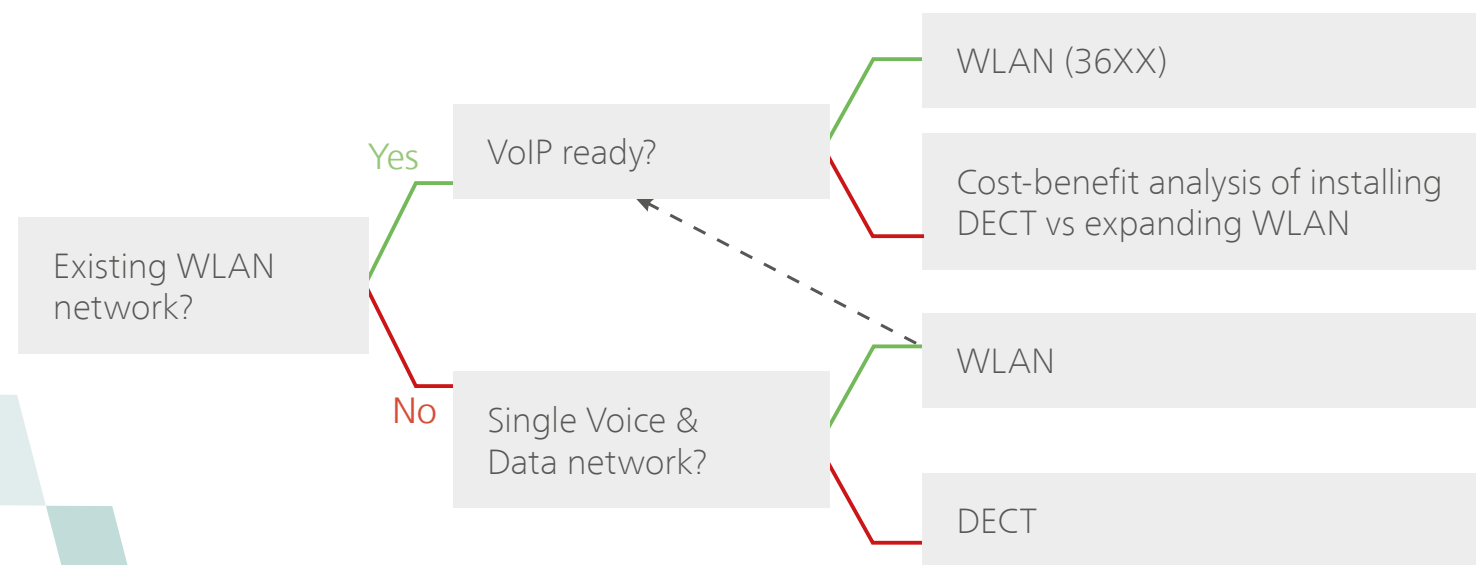
or



Wi-Fi?

- Own protected frequency band (no interference)
- Easier to scale and secure
- Higher voice quality, more robust voice solution
- Lower-cost installation and handsets
- Significantly longer standby/talk time

- Can use existing data infrastructure
- Single network to install and maintain
- Broader handset choice
- Push-to-talk available
- Richer application support



[Find out more on Spectralink's website](#)



DECT: Spectralink 7000 infrastructure

Modular and flexible DECT server solutions for small businesses to enterprise systems

IP-DECT Server 400



Single-cell or a multi-cell solution

Upgrade via licences

Up to 30 wireless users

Up to 12 simultaneous calls

DECT Server 2500



Analog, SIP VoIP, or a combination of analog and SIP VoIP telephony

Inexpensive migration path to Spectralink DECT Server 8000

Up to 150 wireless users

Up to 32 simultaneous calls

IP-DECT Server 6500



Automatic failover option

Flexible licence option

Up to 4096 wireless users

Up to 1024 simultaneous calls

IP-DECT Server 6500



Extremely scalable and flexible (up to 64 card slots)




# DECT: Spectralink 7000 portfolio

Cost-effective, feature-rich DECT wireless solution (1.8 GHz or 9GHz)

## Spectralink Butterfly Series



- For office environments 
- Most important features and functionalities within basic voice and messaging
- Best-in-class grip

## Spectralink 72-Series



- Robust and feature-rich
- Extended battery life and quick recharging
- Customisable with third-party apps

## Spectralink 75-Series



- For mobile workers in administrative environments 
- Large colour display
- Intuitive menu structure


## Spectralink 76-Series



- For manufacturing and personal safety 
- Automatic alarms
- Man down, no movement and running detector
- Ruggedised and durable


## Spectralink 77-Series



- Ruggedised, application-enabled handsets for healthcare 
- Ideal for personnel within psychiatry, where personal safety might be at risk
- Dust protected, resistant to splashing water, vibrations and shocks
- Disinfectant-resistant
- Membrane keypad for easy cleaning

## Spectralink 7000 Site Survey handset



- For the deployment and maintenance of Spectralink wireless solutions 
- Automatic alarms
- Man down, no movement and running detector
- Ruggedised and durable





## WiFi: Infrastructure for Spectralink 8000

The Spectralink 8000 series Wi-Fi phones integrate with wireless access points from third party vendors who participate in the Spectralink VIEW (Voice Interoperability for Enterprise Wireless) Programme. VIEW certified products must meet enterprise-grade performance criteria for voice quality, security, capacity and roaming.

[Find out more on Spectralink's website](#)



## WiFi: Spectralink 8000 handsets

The enterprise-grade Voice over Wi-Fi solution (2.4 GHz or 5GHz)

### Spectralink 84-Series



- Full duplex speakerphone, wideband audio and noise-canceling mic
- 802.11a/b/g/n Wi-Fi support for any VIEW supported WLAN
- Reinforced magnesium cage design
- Color display including 4 icons and a micro web browser
- Integrated push-to-talk
- Soft keys and navigation cluster

- 1000 Names Personal Directory
- Rubberised over molding
- Bluetooth or wired headset support with integrated mute and hookswitch control
- Snap-in integrated battery pack for 24/7 usage
- Also available, on the Spectralink 8452/8453 is an integrated 1D & 2D barcode scanner for data input applications

[More handsets in the 8000 range >>](#)



## WIFI: Spectralink 8000 handsets (continued...)

### Spectralink Pivot (87-Series)



- Patent-pending ergonomic grip
- Resistant to dust, shock and liquids
- 802.11a/b/g/n
- HD voice and integrated full duplex speakerphone
- 3.5 mm 4-conductor stereo headset connector
- 800 x 480 pixel glass touchscreen
- Micro USB interface
- Android-based
- Personal safety features, including dedicated panic button and 'man down' capability
- Up to 8 hours talk time



+ PIVOT:S with slim design

## About Westcon and the UCC practice

By partnering with Westcon, you will have access to our portfolio of category-leading vendors as well as in-depth commercial and technical support from the Westcon team throughout the sales cycle.

We are here to help you anticipate and maximise opportunities in the UCC market as they arise, understand your goals and help you improve your skills, increase sales, reduce costs, and accelerate your return on investment.

## Contact us

All our contact details are listed on our website:

<https://www.westconcomstor.com/global/en/country-language-selector.html>