

Westcon-Comstor Managed Services

Enhance your value with Westcon-Comstor's newly simplified Managed Services.

With just two offerings to choose from, we'll do the heavy lifting so you can enhance your value and enjoy predictable recurring revenue streams.

Why choose Managed Services?

In today's digital age, customers want Anything-as-a-Service, subscription-based, and consumption-based models. This demand presents major opportunities for partners looking to provide more value.

By offering a comprehensive suite of solutions, delivered through a managed services model, you can differentiate your business and capitalise on this shift.



Why Westcon-Comstor?

- Trusted, highly experienced teams that go the extra mile to help you support your customers' goals
- Unlimited product support (24x7, 8x5)
- Single point of contact for our team of experts, tools, and processes across multiple technologies
- Multivendor support and common processes
- Services in English, French, German, Spanish, and Arabic

Meet your team

Take advantage of proactive 24/7 end-to-end device monitoring, administration, and management by our engineers, who will make expert decisions on updates, maintenance, or change requests.

Plus, a dedicated Partner Service Delivery Manager will work closely with your customer to ensure continuous improvement and that we meet their objectives.

Discover Westcon-Comstor's Managed Services packages

We have two Managed Services packages:

Essential and **Enhanced**.

Both come with 8x5 and 24x7 service level variations.

Want to find out more?

Contact your ASM for further details