

## Partner Program Notification

August 1, 2024

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## Announcement: Retirement of the Collaboration SaaS Specialization

As part of our continuing evolution of Cisco specializations, we are announcing the retirement of the Collaboration SaaS Specialization. Collaboration continues to be a priority as we evolve the Cisco portfolio, as will the value of partner investment in these solutions. As those solutions continue to evolve, so will the Cisco Partner Program.

To ensure uninterrupted benefits, we have developed the following 18-month transition timeline:

Timeline	Dates
Retirement Announcement	August 1, 2024
Transition period	August 1, 2024 - November 1, 2024
Last day to apply or renew for the Collaboration SaaS Specialization	November 1, 2024
Existing partners maintain Select Integrator level benefits associated with the Collaboration SaaS designation, but no new partners will be admitted	November 2, 2024 - February 1, 2026
All instances of the Collaboration SaaS Specialization will be removed from partner records and any related benefits discontinued	February 1, 2026

## **Next steps**

If you rely on the Collaboration SaaS Specialization for enrollment in other designations or benefits, you will need to acquire an alternative qualifying specialization before February 1, 2026. We strongly recommend exploring all of the currently available <u>specializations</u> Cisco has to offer as soon as possible.

Collaboration training and partner enablement resources continue to be available on <u>SalesConnect</u> and through the <u>Black Belt Academy</u>.

If you have any questions or need further assistance regarding this transition, please do not hesitate to contact your distributor, partner account manager (PAM) or open a case for support.